

MINUTES

Indian Trail ABC Board
Board of Directors – Regular Meeting
Indian Trail ABC Board
5880 Hwy 74 West, Indian Trail NC 28079
August 18, 2022 – 6:00 pm Regular Board Meeting

1. Call to Order: Time: 6:05 pm by: David Cohn, Wednesday, August 18, 2022

PRESENT

Board Members: Chairman David Cohn, Board Members, David Lucarelli, Judith Silberquit

Attendees: General Manager Jeff Sullivan, Sue Francis

(First names will be used for Board Members and Attendees when appropriate)

Guest: Wes Hinson

Not Present:

2. CONFLICTS OF INTEREST

Chairman David Cohn read **G.S. 18B-201**: *It is the duty of every Board Member to avoid both conflicts of interest and appearances of conflicts. In accordance with this statute, David asked everyone to review the agenda for the meeting and if any member has any known conflict or appearance of conflict with any matters coming before the Board today, that they identify the conflict and refrain from any undue in the matter involved.*

3. **Additions and Deletions; Motion to Approve Agenda: August 18, 2022**

ADDITIONS/CHANGES TO THE AGENDA –

DELETIONS FROM THE AGENDA –

APPROVAL OF CHANGES TO THE AGENDA-

Ms. Silberquit made a motion to approve the agenda with additions.

Seconded by Mr. Lucarelli the vote to approve the agenda: passed unanimously.

4. **Review and Approval of Prior Meeting Minutes – July 21, 2022**

ADDITIONS/CHANGES TO THE MINUTES–

DELETIONS FROM THE MINUTES –

APPROVAL OF THE MINUTES

Ms. Silberquit made a motion to approve the minutes as presented.

Seconded Mr. Lucarelli the vote to approve the minutes: passed unanimously.

September 30, 2022 minutes will be provided to Town of Indian Trail.

5. PUBLIC COMMENT

N/A

6. Business Items:

a) Union County Police Report – Nothing to report. Extremely busy with calls but nothing related to ABC.

b) **Update on Store Business; General Operations and Sales Reports**

General Manager – Jeff Sullivan reported – Monthly Sales – July 2022 vs July 2021

Total Sales – \$ 631,484.11 vs. \$ 637,457.75 in 2021.

Reported to Commission **2022 \$ 595,175 vs. \$ 600,990 in 2021.**
June 2022 vs. June 2021 Total Retail Growth over last year was **-.97 %** growth.

c) Update on Store Financials – Sue Francis reviewed June 2022 financials **\$ 373,031** in General Fund. - **\$ 147,767** in Profit and Loss Report. Sue presented the Cost of Goods and Wage Report.

d) New Store Update – Wes Hinson reported; Water meter should be in this week. Spectrum will have the NCDOT approval to run the internet lines. The board picked a target date of September 9, 2022 to open.

7. Board & Possible Action/Comments

Nothing to Approve

8. General Manager Remarks/Update

Jeff Sullivan mentioned about doing something special in parking lot on opening day. Like an ice cream truck. Jeff will look further in to it.

9. Board Members comments –

Judith Silberquit – Thank You. Thanks to Elaine, Cindy and Jeff.

David Lucarelli – Echo Judy's sentiments. Our store and staff shows we are different.

David Cohn – Staff makes us look good. Keep it up.

10. Adjournment –

Next Board Meeting Scheduled:

September 15, 2022 at 6:00 pm at Indian Trail Store.

Motion to adjourn Indian Trail Board Meeting made by **Ms. Silberquit.** Seconded by **Mr. Lucarelli:** passed unanimously.

Adjournment: 6:35 pm